



Fisher Scientific brings Choice and Convenience to CoVest Members

CoVest Sourcing Network provides a robust solution to driving down indirect purchase costs with lower operational costs than other comparable offerings. CoVest provides pre-negotiated frame agreements with pricing that leverages the spend of its members. The CSN frame agreement can be rapidly implemented for immediate savings with minimal cost.

Fisher Scientific is proud to be a CoVest supplier. The CoVest Fisher Scientific contract offers unmatched choice and convenience with over 800,000 items and 10,000 suppliers.

Fisher Scientific

- Part of Thermo Fisher Scientific
 - \$11B in revenues
 - 37,000 employees in 40 countries
 - 350,000 customers
 - 150 countries served
 - Fortune 500 company

Realize these Contract Management benefits:

Consolidate spend through Fisher Scientific...

- Leverage spend through volume consolidation and reduce transactional costs
- Broad portfolio of products and suppliers from a single-source solution
- One-Stop shopping, lower product price, transportation savings and improved process efficiencies

Realize administrative efficiencies through...

- Access to e-commerce options, reduce number of transactions and other time saving tools
- Efficient order processing and delivery
- Flexible invoicing options to streamline your payment process

Lower-Cost-Alternative Products...

- Provides "From-To" alternatives to reduce cost of higher-priced products
- Extensive Private Label Offering

Apply Category Management to...

- Bring more product under contract spend to achieve higher contract compliance, optimize savings and consolidate supplier base
- Competitive pricing with CoVest and Fisher Scientific contract

Realize process/productivity improvement through...

- Managing your supply risks and providing seamless operational coverage in multiple regions
- Proactive product and process cost-reduction strategies
- Conforming to quality processes and ISO standards



Benefit from these Fisher Scientific core competencies:

Superior Global Delivery Capabilities...

- State of the art distribution network , 98%+ in-stock guarantee, Just-in-Time delivery, "no hassle" return policy

Corporation Social Responsibility...

- Fulfill Tier I or Tier II requirements through our diversity partners and resellers
- Green your supply chain or save money through our energy efficient products

Full suite of Managed Services...

- Minimize costs and risks by employing Inventory Management programs, software solutions or calibration services

As part of Thermo Fisher Scientific...

- Fisher Scientific can facilitate access to additional resources, products and services within Thermo Fisher Scientific



For more information on Fisher Scientific products offered to CoVest members, please contact:

Patrick J. Russo, VP of Marketing, CoVest Sourcing Network
216.325.5128 • patrick.russo@covestservices.com



Kurt Dunsmoor, Director
Industrial Markets at Fisher Scientific
404.316.0529
kurt.dunsmoor@thermofisher.com